



## **PRESS RELEASE**

### **Nanogate AG: Production of glazing components under way for premium German manufacturer – Biggest order in the company's history**

**Milestone achieved in opening up dynamic market for plastic components with glass-like properties – Project in double-digit million range confirms the company's market-leading technology expertise – Creation of integrated centre of excellence on schedule**

**Göttelborn, Germany, 5 March 2013. Nanogate AG (ISIN DE000A0JKHC9), the leading international integrated systems provider for high-performance surfaces, has gone into mass production in the area of glazing to fulfil a major contract. The project, which is for a major premium-class automobile manufacturer, has a contract volume in the double-digit million range, making it the biggest order the company has ever received in its history. The Nanogate Group expects to see seven-digit sales as early as in the production ramp-up phase this year.**

Ralf Zastrau, CEO of Nanogate AG, said: "Plastics that can replace glass are a growth market par excellence. They make new designs possible and are more robust. In the automobile construction sector, for example, the weight advantages of innovative plastics can play a major part in reducing fuel consumption and also CO<sub>2</sub> emissions. The order, which was placed by a leading automobile manufacturer in the premium segment and is now in processing, stands as a testament to the high quality of our products and to Nanogate's competitive edge. The successful fulfilment of this first order as well as promising talks with other potential clients mean we are now in a good position to take a leading position in this market in the short term."



The project involves Nanogate supplying black design elements in a high-gloss, glazed finish called a “piano lacquer finish” for vehicle exteriors, especially those produced in the premium segment. These design elements in first-class optical quality are made possible by special plastics processing followed by a finish with a multifunctional high-performance surface. The objective is to give the components glass-like properties that give them the perfect appearance and that also provide effective protection almost invisibly from scratches and all sorts of other external influences for many years.

### **Creation of integrated centre of excellence proceeding on schedule**

Nanogate is responsible for developing and producing the entire design element and for the integrated optical and functional finishing. When the order was awarded, the company benefited from the fact that it is able to offer its customers a fully integrated solution from conception all the way through to production. In addition, the Nanogate Group is currently creating a glazing centre of excellence at the site of its equity holding Plastic-Design GmbH in Bad Salzuflen, which it acquired in November 2012. This technology company is one of Europe’s leading plastics processors and has a proprietary technology portfolio for optically sophisticated components. It is also considered to be a trailblazer in the growth market of glazing. Its previous customers include leading automobile manufacturers, so the technologies and the customer bases of the individual Nanogate Group companies complement each other perfectly. Nanogate estimates that there is accessible market potential worth a three-digit million figure in the area of high-quality, transparent and coloured glazed plastics.

***Nanogate on Twitter: [http://twitter.com/nanogate\\_ag](http://twitter.com/nanogate_ag)***



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**Nanogate AG:**

Nanogate is the leading international integrated systems provider for high-performance surfaces. The Group, which is based in Göttelborn (Saarland), enables the programming and integration of additional properties – such as non-stick, scratchproof and anti-corrosive – into materials and surfaces. Nanogate opens up the diverse possibilities of multifunctional surfaces based on new materials for companies in a wide range of industries.

Nanogate provides its customers with technologically and optically high-quality systems. To do this, the company uses its extensive knowledge of innovative materials, including existing expertise in nanomaterials, nanosurfaces and nanostructures. The aim is to improve products and processes by means of high-performance surfaces while achieving environmental benefits. The Group concentrates on the four sectors of Automotive/Mechanical Engineering, Buildings/Interiors, Sport/Leisure and Functional Textiles. Nanogate has a unique combination of extensive materials expertise paired with comprehensive, first-class process and production know-how. As a systems provider, Nanogate offers services throughout the entire value chain, from the purchase of raw materials, to the synthesis and formulation of the material systems, right through to the enhancement and production of the finished surfaces. Nanogate focuses primarily on optically high-quality plastic and metal coatings for all surface types (two and three-dimensional components). Its value drivers are the opening up of new, international markets, the development of new applications for the growth markets innovative plastics (e.g. glazing) and energy efficiency, as well as external growth. In the medium term, Nanogate also intends to achieve a considerable revenue share from environmentally friendly systems and cleantech applications.

The Nanogate Group has first-class customer references (e.g. Airbus, Audi, BMW, Bosch-Siemens Haushaltsgeräte, Junkers, Kärcher, Hörmann Group and Jaguar). Several hundred projects have already gone into mass production. The company also has strategic partnerships with many international corporations. Nanogate comprises Nanogate Industrial Solutions GmbH, Eurogard B.V., Nanogate Textile & Care Systems GmbH, a majority stake in GfO Gesellschaft für Oberflächentechnik AG and a strategic 76 % holding in Plastic-Design GmbH.

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