



PRESS RELEASE

Nanogate expands structure for strategic growth field of glazing and secures new orders

Nanogate Glazing Systems B.V. commences operations – Mass production begun for first order – Expertise enhanced to cover innovative plastics with glass-like properties for flat objects – Integrated marketing strategy with the ‘Nglaze’ brand – Additional strategic partnership with a volume in the double-digit million range

Göttelborn, Germany, 5 June 2013. Nanogate AG (ISIN DE000A0JKHC9), a leading international integrated systems provider for high-performance surfaces, is expanding its sales potential in the growing market for glazing with the operational launch of its newly established subsidiary Nanogate Glazing Systems B.V. The new company is a wholly owned subsidiary of Nanogate AG. At its site in Geldrop in the Netherlands, Nanogate Glazing B.V. will focus on the production, enhancement and moulding of flat components (2D). The company thereby serves to complement the Nanogate equity holdings GfO AG and Plastic-Design GmbH, which have focused on high-performance applications for three-dimensional components (3D). A first product for forestry vehicles is already in series production. In addition to this, Nanogate has entered into another strategic partnership in the field of glazing, which will mean a sales volume in the double-digit million range over the next four years. Moreover, the ‘Nglaze’ umbrella brand will be used to implement an integrated, Group-wide branding and sales concept for all glazing components in the future.

Ralf Zastrau, CEO of Nanogate AG, commented: “We have complemented our technology portfolio with the new subsidiary. We have now opened up access to glazing applications for flat components, which have significant market potential. We have already been enjoying success in the dynamic market for innovative



plastics with glass-like properties for complex three-dimensional components. In order to consolidate and build on our leading position, we will pool our glazing activities under the 'Nglaze' brand in future. In this way, we satisfy both company law and market strategy requirements for further growth. A first component based on flat substrates is already in series production: namely moulded and enhanced window panes for a new special-purpose forestry vehicle. These windows are much lighter than glass, make it possible to implement entirely new design and safety concepts and are characterised by an excellent resistance to breakage.

Thanks to its glazing expertise, Nanogate has also entered into another strategic partnership in the application area of buildings/interiors. A partnership has been agreed with an existing customer for an initial period of four years, in which Nanogate will enhance building materials for a sum in the double-digit million range.

"Our strategy of opening up the glazing market with comprehensive and integrated expertise for a wide range of applications and industries, as well as developing production methods quickly and in a targeted manner, is paying off," says Ralf Zastrau. "We are able to make use of many synergies in development, production and sales throughout all Group companies."

Note: Nanogate Glazing Systems will be at the Elmia Wood trade fair in Jönköping, Sweden, from 5 to 8 June 2013, with special glazing products for agricultural and forestry vehicles (outdoor area, stand 886).

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Nanogate is a leading international integrated systems provider for high-performance surfaces. The Group, which is based in Götterborn (Saarland), enables the programming and integration of additional properties – such as non-stick, scratchproof and anti-corrosive – into materials and surfaces. Nanogate opens up the diverse possibilities of multifunctional surfaces based on new materials for companies in a wide range of industries.

Nanogate provides its customers with technologically and optically high-quality systems. To do so, the company uses its extensive knowledge of innovative materials, including existing expertise in nanomaterials, nanosurfaces and nanostructures. The aim is to improve products and processes by means of high-performance surfaces while achieving environmental benefits. The Group concentrates on the four sectors of Automotive/Mechanical Engineering, Buildings/Interiors, Sport/Leisure and Functional Textiles. Nanogate has a unique combination of extensive materials expertise paired with comprehensive, first-class process and production know-how. As a systems provider, Nanogate offers services throughout the entire value chain, from the purchase of raw materials, to the synthesis and formulation of the material systems, right through to the enhancement and production of the finished surfaces. Nanogate focuses primarily on optically high-quality plastic and metal coatings for all surface types (two and three-dimensional components). Its value drivers are the opening up of new, international markets, the development of new applications for the growth markets innovative plastics (e.g. glazing) and energy efficiency, as well as external growth. In the medium term, Nanogate also intends to achieve a considerable revenue share from environmentally friendly systems and cleantech applications.

The Nanogate Group has first-class customer references (e.g. Airbus, Audi, BMW, Bosch-Siemens Haushaltsgeräte, Junkers, Kärcher, Hörmann Group and Jaguar). Several hundred projects have already gone into mass production. The company also has strategic partnerships with many international corporations. Nanogate comprises Nanogate Industrial Solutions GmbH, Eurogard B.V., Nanogate Textile & Care Systems GmbH, a majority stake in GfO Gesellschaft für Oberflächentechnik AG and a strategic 76 % holding in Plastic-Design GmbH.

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