



PRESS RELEASE

Nanogate driving international growth forward – Strong foreign business expected for 2016

New location in Turkey as gateway to markets in the Middle East – Significant orders have already been received with sales in the million range expected – Additional locations are under consideration – Asia and the USA acting as drivers for further growth

Göttelborn, Germany, 4 February 2016. Nanogate AG, a leading international integrated systems provider for high-performance surfaces, is actively pursuing its internationalisation strategy. From its new location in Istanbul, the Group wants to access the attractive markets in Turkey and the Middle East. In addition to a sales office, Nanogate Teknology AS is also looking to open up its own production for the growing application area, N-Glaze Security. The Group is simultaneously looking to open further international locations. Alongside strong sales in Asia, the company is also expecting significant growth in US business. During the 2015 financial year, Nanogate was showing a strong demand across the Group and therefore raised its forecast in November.

Nanogate AG's CEO Ralf Zastrau commented: "Nanogate is already extremely successful internationally. Export business is continuously increasing in importance, and the Group is therefore moving into the next phase of its internationalisation strategy. Turkey is especially attractive to Nanogate: on the one hand, we see considerable opportunities for growth due to dynamic development there. On the other hand, the metropolis of Istanbul currently serves as a link between Europe and Asia. The expansion to Turkey is a significant strategic investment for Nanogate, especially as we have already received the first orders for our N-Glaze Security product line, which was



established in 2015, and began operating in the market only in recent months. The expansion into new international markets signifies an important step forward as part of our growth strategy Phase5, which will increase profitability and achieve sales of EUR 100 million in sales in the medium term. Furthermore, we are also planning additional steps for international growth in 2016. We anticipate a significant increase in business in the US, while Nanogate has already recorded strong sales in Asia.”

Sales in the million range expected

As part of its international expansions, Nanogate founded Nanogate Teknology AS. Nanogate is thus ensuring the highest legal status for its new subsidiary, right from the word go. Alongside the existing sales office, the Group also wants to build a manufacturing site to assemble glazing components. Nanogate also sees additional potential for sales with other fields of application in the region. The company is investing a total amount of euros in the six-digit range. In light of the existing order base, Nanogate is expecting to achieve regional sales in the million range in the current 2016 financial year and wants to realise initial earnings contributions.

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Nanogate AG:

Nanogate (ISIN DE000A0JKHC9) is a leading international integrated systems provider for high-performance surfaces. The Group, which is based in Göttelborn (Saarland), enables the programming and integration of additional properties – such as non-stick,



scratchproof and anti-corrosive – into materials and surfaces. True to its slogan 'A world of new surfaces', Nanogate opens up the diverse possibilities of multifunctional surfaces based on new materials for companies in a wide range of industries.

Nanogate provides its customers with technologically and optically high-quality systems. To do so, the company uses its extensive knowledge of innovative materials and processing procedures. The aim is to improve customers' products and processes by means of high-performance surfaces while achieving environmental benefits. The Group concentrates on attractive sectors such as automotive/transport, mechanical/plant engineering, buildings/interiors and sport/leisure as well as on the strategic growth areas of advanced polymers and advanced metals. Nanogate has a unique combination of extensive materials expertise paired with comprehensive, first-class process and production know-how. As a systems provider, Nanogate offers services throughout the entire value chain, from the purchase of raw materials, to the synthesis and formulation of the material systems, right through to the enhancement and production of the finished surfaces. The Group focuses primarily on optically high-quality plastic and metal coatings for all surface types (two and three-dimensional components). Its value drivers are the opening up of new, international markets, the development of new applications for the strategic growth areas of advanced polymers (innovative plastics, e.g. glazing) and advanced metals (innovative metal enhancements, primarily energy efficiency) as well as external growth. In the medium term, Nanogate also intends to achieve a considerable revenue share from environmentally friendly systems and processes.

The Nanogate Group has first-class references (e.g. Airbus, Audi, August Brötje, BMW, BSH Bosch und Siemens Hausgeräte, Daimler, FILA, Jaguar, Junkers, Porsche, Volkswagen). Several hundred projects have already gone into mass production. The company also has strategic partnerships with many international corporations. Nanogate comprises Eurogard B.V., GfO Gesellschaft für Oberflächentechnik AG, Nanogate Industrial Solutions GmbH, Nanogate Textile & Care Systems GmbH, Nanogate Glazing Systems B.V., Vogler GmbH and a majority stake in Plastic-Design GmbH.

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